



CMEIG PRESS RELEASE

CONSTRUCTION EQUIPMENT SALES TO JUNE 2008

CMEIG and ERG INTERNATIONAL have released sales data for the period from January to June 2008 that indicates the Australian construction equipment market has remained constant for the first half of the year with an overall decrease in the total market of only 0.95% over the same period last year.

There has been some varied results between products and in State markets with the major changes being:

- Hydraulic excavators have recorded a slight increase in total sales with a relatively large increase in sales in Tasmania and a corresponding decrease in sales in Western Australia.
- Wheel loaders have recorded a slight increase in total sales.
- Road rollers have experienced a major decline in sales with a decrease in numbers of over 30% from the same period last year.
- Skidsteer loaders have also recorded a slight decrease in sales for the first half of the year
- Dump trucks and motor graders have recorded slight sales increases; the former due to the continuing strength in the mining market and the latter due to some easing of drought conditions in rural areas.

Based on these results for the first half of the year it is expected that the market will remain relatively steady throughout the second half of 2008.

Factors which may impact on second half results are:

- Lending policies of the major financial institutions
- Overall slowing in the growth of the Australian economy and, in particular, in the level of new housing starts
- The continuing strength of the Australian mining market which is expected to remain strong for at least the next 12 months.

While there may be slight changes in individual product markets, the overall equipment market should remain relatively steady for the balance of 2008.

Further information:

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